Worksheet Notes:

- 1. If you need more columns, add them. The more detailed your research is, the more likely you will be able to hit the perfect marketing price.
- 2. Make sure you find as similar homes as possible. If you can't find anything similar because your home is unique, look for homes in your town that:
 - a. Are in the same school district
 - b. Similar Size
 - c. Similar Age
 - d. Similar Features
- 3. Reach out to me with any questions you have.
- 4. If you need additional help, make sure you sign up for it and I can get an Agent or Broker out to your home to help you.
- 5. You can also save this worksheet to Google Docs.